Welcome to the 2020 Virtual Annual Review
June 11, 2020
Chair’s Remarks
Rod Sommer, LJB
ACEC Ohio Board Chair 2019-2020
Thank you to our Capital sponsor!
Thank you to our Premium sponsors!
ACEC Ohio Virtual Annual Review: Agenda

- State of the Association
- Finance / Budget
- Planning
- ACEC Retirement Trust
- Government Affairs
- PAC
- Transition of Officers
Fiscal 2019-20: A Year of Progress

• Chapters
• Committees
• Forums
• Programs & Events
Membership
ACEC OH began the year with 150 members
Membership

We welcomed 20 new members this year!

ADF Engineering, Inc.  
Brierly Associates  
BRYAN Consulting LLC  
Chagrin Valley Engineering  
Dynotec  
FFE Engineering  
Goodhue Consulting  
HX5 Sierra  
KATZEN International  
Kimley-Horn  
MCDA Consulting LLC  
Metric Environmental  
NEAS - Barr Engineering  
Ohio Valley Archaeology  
Shremschock  
Solential Energy  
The Markosky Engineering Group  
The Thrasher Group  
Turn-Key Environmental  
VS Engineering
Membership Mondays

ACCEC Ohio
March 29th

Today, we are proud to recognize ACEC Ohio Member, Gary Bowen, Vice President of DLZ.

ACEC Ohio is currently helping our firm stay informed during this unprecedented pandemic. ACEC gives our clients a way to communicate with our team and gives us the voice to express concerns and get questions answered. ACEC Ohio is continually updating our COVID-19 resource page. Visit our website for the most updated resources to help your firm stay informed:


Share your #ProudACECOHIOMember stories with us --
#ProudACECOHIOMember #MembershipMonday

Dave Lastochka @daveLastochka - Nov 25, 2019

Congratulations Brandon!

Brandon is a participant in our first Rising Leader Program.

We have 4 spots left for our 2020 program.

bit.ly/39F5P3e

#ProudACECOHIOMember #MembershipMonday
Building the Bench
Scholarships

Awarded regional scholarships at $2500 each

Jillian Penman
Youngstown State University
Civil/Environmental Engineering

Clifford Geortemiller
The Ohio State University
Mechanical Engineering

Jason Adams
Wright State University
Mechanical Engineering

Kevin Fruth
University of Toledo
Chemical Engineering
ACEC Great Lakes Region Meeting
ACEC Ohio Safety Committee
—
Assembled to prepare ‘Design & Construction Industry COVID-19 Safety Guidelines’

COVID19 Web Page
—
Resource on key issues impacting our members: unemployment, liability, new programs and loans

ACEC of Ohio
American Council of Engineering Companies

03/10/2020
What you should know about COVID 19
For the latest information on COVID-19, visit https://coronavirus.ohio.gov. In addition, those with questions about COVID-19 can call 833-4-ASK-ODH.

Governor DeWine’s daily press conference at 2pm on http://wmmichiochannel.larg/ live.

Ohio Governor Mike DeWine has taken a number of actions in response to the coronavirus (COVID-19). He signed Executive Orders to protect the well-being of Ohioans from the dangerous effects of COVID-19. The state of emergency allows state departments to take action to fight COVID-19.

Click here to view ACEC/ OH Upcoming Webinars and Recordings/ Minutes of Past Webinars

ACEC Ohio Design Construction Industry COVID-19 Safety Guidelines

State Resources
- CLICK HERE TO LEARN MORE
- Jobs Ohio: Coronavirus Business Assistance
- OFCC Construction Notifications
- Office of Small Business Relief
- COVID-19 Job Search

Governor DeWine Orders Hired Freeze for State Agencies, Boards and Commissions
- 2020 Coronavirus Project Interrupt and Contractual Obligation - Western Hills LLC
- 2020 Depragize an All Earm Under Ohio Stay At Home Order March - Western Hills LLC
Liaison Committees
ACEC Ohio Political Action Committee (PAC)

PAC donors spoke with congressional representatives

(OH - 7th District)

U.S. Rep. Troy Balderson  
(OH - 12th District)

U.S. Rep. Anthony Gonzalez  
(OH - 16th District)

U.S. Rep. Marcy Kaptur  
(OH - 9th District)
Advocacy

We are a strong voice for our members

Indemnification Bill | Lien Bill for Design Professionals | User Fee Indexing
WHAT PUBLIC OFFICIALS NEED TO KNOW

About Planning and Delivering Public Works Projects in the 21st Century
Ethics Training Course

- License renewal: Two-hours worth of ethics training pertaining to the Ohio Revised Code every two years.
- ACEC Ohio partnered with industry leaders to develop an online, on-demand ethics training course customized for Ohio requirements.
- Available for members and non-members throughout Ohio.
Professional Forums

- Succession Planning for Principals/Owner
- Water
- IT
- HR
- Finance
- Energy
- Private Sector
Engineering Excellence Awards

Record of 180 attendees to celebrate 20 years of excellence
Congrats to our 2020 Engineering Excellence Award Winner!

Gannett Fleming Engineers and Architects

Grand Award Winner
Budget & Finance Report
Rick Allen, Bowser-Morner
ACEC Ohio Treasurer
## Budget and Finance

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<tr>
<td>Total Revenue</td>
<td>$619,500</td>
<td>$581,786</td>
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<tr>
<td>Total Expenses</td>
<td>$605,852</td>
<td>$553,705</td>
<td>$596,250</td>
</tr>
<tr>
<td>Net Income</td>
<td>$13,648</td>
<td>$28,081</td>
<td>$41,050</td>
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Planning Report
Jay Muether, Arcadis
ACEC Ohio Vice Chair
ACEC Ohio Vision and Mission

• **Vision** – ACEC Ohio will be the leading advocate, authority and voice for the promotion and protection of engineering businesses in Ohio.

• **Mission** – Advocate for the advancement and protection of the engineering business.
ACEC Ohio Long Range Strategic Plan for 2020-2024

1. Optimize Business Climate

   **Goal:** ACEC Ohio is a critical partner in the support of strategic business interests for member firms.

   **Objectives:**
   - Assist in the development and implementation of model contracts that recognize and value the essential nature of the professional services provided by our member firms.
   - Enhance ACEC Ohio’s proactive and influential legislative and regulatory strategy and grow both ACEC and ACEC Ohio’s effective PACs to further advance our advocacy influence.
   - Promote strategies that minimize impact of the commoditization of engineering services.
   - Educate and collaborate with industry partners, government officials, clients and general public.
ACEC Ohio Long Range Strategic Plan for 2020-2024

2. Embodying Inclusion and Diversity

**Goal:** ACEC Ohio is recognized as a welcoming organization where all members are included, involved and can achieve their full potential.

**Objectives:**
- Improve the diversity of ACEC Ohio through membership of companies including size, location and areas of practice.
- Enhance the diversity of ACEC Ohio leadership through the board, chapters and committees.
- Promote a culturally diverse workforce through programming for members.
3. Expanded Membership and Influence

**Goal:** Grow ACEC Ohio membership and influence through broader representation of firms working in engineering and professional services.

**Objectives:**
- Increase membership by communicating the Council’s value with particular attention to the vertical market and private sector.
- Broaden opportunities through affiliate memberships.
- Aggressively grow non-dues revenue to offset ACEC Ohio’s reliance on member dues.
ACEC Ohio Long Range Strategic Plan for 2020-2024

4. Vibrant Member Engagement

**Goal:** Members of ACEC Ohio are active and vibrant participants in all aspects of the Council.

**Objectives:**
- Increase frequency of engagement and expand numbers of members engaged in all aspects of the Council.
- Provide strong programming for members.
- Increase the effectiveness of leadership development opportunities.
- Leverage engagement of experienced volunteer leaders.
Sponsor Break
The Solution for Recordkeeping, Administrative and Fiduciary Services
401K Turbulence Got You Down?

S&P 500 Index Performance in Past Recessions (Index Starts at 100 for Each Market Drawdown)

Weeks after Stock Price Peak

Source: Bloomberg.
Our investment line-up and our successes in fund selection.
On average, 94% of the investments have performed at or above the market indices and/or peer groups.*

*Measured against market indices and/or peer groups. This information represents actively managed investments only.
ACEC RT Declining Average Bundled Expense Ratio

*Historical ACEC RT data, and current Average Investment Expense Ratio represents dollar weighted average based on September 30, 2019 assets and Trust expenses from 12/1/2019 (Updated Annually).
Why should you belong to the ACEC Retirement Trust?

- ENHANCED FIDUCIARY PROTECTION
- ADVANTAGES OF $2 BILLION IN ASSETS
- INSTITUTIONALLY-PRICED INVESTMENTS
- CONTINUOUS PLAN SPONSOR & PARTICIPANT EDUCATION
- WIDE RANGE OF INVESTMENT OPTIONS
- CONTINUING PROGRAM REVIEW & DEVELOPMENT
- INCLUDED ANNUAL PLAN TESTING & 5500 PREPARATION
- OPERATED BY ENGINEERS FOR ENGINEERS
Mission Statement

The Trust’s single most important objective is to deliver positive outcomes for you and your participants. To accomplish this objective, the Trustees and their highly credentialed experts work with you to develop a customized solution that is right for your plan, your organization and your participants.

Our offerings include:

- **CONTROL.** With our help, you have the flexibility to customize your retirement offering so it’s ideally suited to your organization, your participants and your future.

- **FREEDOM.** Simply put, spending less time focusing on your retirement plan means spending more time to concentrate on your business. We deliver these benefits in a variety of ways.

- **OVERSIGHT.** We provide unique, meticulously developed fiduciary support and a risk management process that ensures you meet your obligations.

- **REAL RESULTS.** Thanks to a best-in-class investment approach and innovative communication and education, we can help your participants build real wealth and value.
Lydia Zabrycki
Director, ACEC RT Education

Phone: (559) 284-0370

Email: Lydia.Zabrycki@acecrteducation.com
Government Affairs Report

Kevin Futryk, Government Advantage Group

Greg Heaton, Crawford, Murphy & Tilly, Inc.
ACEC Ohio Advocacy

- Economic Uncertainty
- SB 310—CARES implementation for local governments
- Capital Re-appropriation Bills
- HB 159—ACEC Ohio Indemnification bill
- H2Ohio
- Occupational Licensure
- Distracted Driving—FOR Ohio
Political Action Committee Update
Fred Seling, Engineering Associates
ACEC Ohio PAC Chair
PAC Dollars Raised 2016-2019

PAC Contributions 2016 - 2020

$20,000 $25,000 $30,000 $35,000 $40,000

2016 2017 2018 2019 2020

Ohio PAC  National PAC
Contributing Firms 2016-2020
2020 Highlights

- Total PAC Contributions $41,567
- PAC Trivia Night competitions in August!
38 member firms have met their PAC goals!

Ranked #8 out of all states in amount raised at National ACEC!

$41,600 Raised for ACEC PAC to date

ACEC Ohio PAC Status: June 11, 2020
Thank you for your PAC support!
Transition of Officers
Beth Easterday
ACEC Ohio President
Board of Directors
2019-2020

• Rod Sommer, LJB
• Jay Muether, ARCADIS
• Rick Allen, Bowser-Morner
• Jim Kleingers, The Kleingers Group
• Lynn Miggins, KS Associates
• Sandy Doyle-Ahern, EMH&T
• Al Biehl, TranSystems
• Shyam Rajadhyaksha, DLZ Ohio
• Monica Mosure, ms consultants
• Lori Duguid, Michael Baker
• Peter Lee, Resource International
• Laurie Adams, DGL Consulting Services
• Jake Stremmel, HDR Engineering
Thank You Outgoing Board of Directors

• Jim Kleingers, The Kleingers Group
• Sandy Doyle-Ahern, EMH&T
• Monica Mosure, ms consultants
• Jake Stremmel, HDR
Southwest Chapter Leadership

• Mike Timko, Woolpert
• Vanessa Glotfelter, Barge Design Solutions
• Tim Casto, The Kleingers Group
• Andy Shahan, LJB
• Jake Stremmel, HDR Engineering
Central Chapter Leadership

- **Andy Schneider**, TranSystems
- **Joe Bolzenius**, WSP USA
- **Beth Thornton**, The Mannik & Smith Group
- **Lori Duguid**, Michael Baker International
Northwest Chapter Leadership

- Scot Morehouse, DGL Consulting Engineers
- Martha Thompson, Bowser-Morner, Inc.
- Evan Baker, SSOE Group
- Laurie Adams, DGL Consulting Engineers
Northeast Chapter Leadership

- Nabil Farah, TranSystems
- Brendan Lieske, SME
- Joanne Shaner, HDR Engineering
- Matthew Kairouz, CTL Engineering
- Peter Lee, Resource International, Inc.
Committees

- Communications
- Environment & Energy
- Government Affairs
- Member Services
- Nominating
- Planning
- Political Action
- QBS Task Force
- Rising Leader
- Scholarship
- Small Firms
- State Public Works
- Transportation
Committee Chairs 2019-2020

• Jay Muether, ARCADIS
• Rick Allen, Bowser-Morner
• *Jim Kleingers, The Kleingers Group
• Al Biehl, Transystems
• *Monica Mosure, ms consultants
• Jake Stremmel, HDR Engineering
• Greg Heaton, CM&T
• *Richard Miller, CT Consultants
• C.K. Satyapriya, CTL Engineering
• Fred Seling, Engineering Associates
• *Mary Sharrett, Stone Environmental
• Chris Preto, Mott MacDonald
• *Rich Fitch, Burgess &Niple
Transition of Officers

Thank you, Rod!
Welcome, Jay!
Welcome New Board Members!

- Mike Timko, Woolpert
- Mike Keller, EMH&T
- Mary Sharrett, STONE Environmental
- C.K. Satyapriya, CTL Engineering
Introduction of New Chapter Leadership

Welcome New Chapter Leadership!

Secretary for Northeast Chapter:
• Matthew Kairouz, CTL Engineering

Secretary for Southwest Chapter:
• Ram Nunna, Jacobs
2019-2020 Committee Members
Member Services
Nominating
Planning
QBS Taskforce
Scholarship
State Public Works
Transportation
Transportation
Transportation
ACEC Ohio Professional Forums

- Human Resources
- Finance
- IT
- Water
- Principals & Owners
2020 Rising Leaders
ACEC Ohio Chapter Events
Meeting with Congressional Members
ACEC Ohio PAC Events
2020 Engineering Excellence Awards